



ANNUAL FINANCIAL REPORT 2021

Unity Works, LLC (UW)

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WHAT WE DID IN 2021

Strategic Highlights

- We provided daily life essentials to more than 107 clients.
- We provided a Thanksgiving Meal Basket to over 180 families.
- We provided Christmas gifts to over 455 people in need.

Financial Highlights

- UW received \$17,695.31 in cash donations.

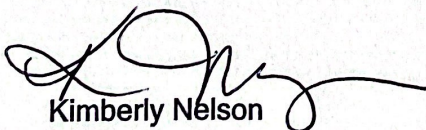
Operating Highlights

- UW team members worked 1,441.50 volunteer hours.
- UW field operations team traveled more than 6,850 miles to deliver gifts, daily life essentials, and household goods.

UW held two of its annual Community Giveaway events in Northern VA and Hampton Roads. We gave away “free” lightly used household items to residents on a first come first serve basis. We received an abundance of donations to support the events.

Looking Ahead

- UW will continue to support its clients by providing food, holiday gifts, daily life essentials, resume help, school supplies, and finance & computer training to those in need.
- UW will become a Fiscal Sponsor for Meant to Grow, a newly developed company who share the same mission as UW. Meant to Grow will offer additional trainings and resources for our clients at no cost.



Kimberly Nelson

CEO

3.4.2022

FINANCIAL SUMMARY

Unity Works, LLC is a company made up of over 30 active volunteers. We receive our income from donors and sponsors. Cash donations are received via our website and deposited into our business account. Donors/sponsors include both individuals and organizations. Donors and sponsors are asked to sponsor a child or senior citizen for their birthday or for the Christmas/Thanksgiving holidays. When funds are donated in lieu of the sponsor shopping themselves, UW typically ask for \$50 per child and \$25 per senior. A shopper is then assigned to shop at no cost to UW. UW simply transfers the funds directly to the shopper, once received. When UW receives client requests for daily life essentials such as food, clothing, household goods, etc., UW reaches out to the community to obtain a sponsor to assist with the purchase of needed items. UW delivers the items to the referring organization or directly to the client. UW owns one small 6X10 trailer and rents a Uhaul as needed for deliveries.



FINANCIAL STATEMENTS

Statement of Financial Position

• Assets	
• Cash	\$1,247.96
• Accounts Receivable	\$0.00
• Trailer	\$5000.00
• Current liabilities	\$0.00
• Income	\$17,695.31
• Expenses	\$16,447.35
• Operating	\$5,544.43
• Clients	\$10,902.92
• Profit	\$0.00
• Losses	\$0.00
• Employee Wages	\$0.00

Statement of Cash Flows

- Operating Expenses

Expenses	Northern Va./Hampton Roads
Business License Renewal	\$0.00
SCC Registration Dues	\$50.00
Food for the Homeless (Four Oaks Day Shelter)	\$1,263.83
J2 Evoice (account closed)	\$1,133.04
Track it Forward	\$360.00
Godaddy.com	\$131.88
EZ Texting	\$588.00
Uber Conference	\$189.00
Zoom	\$188.88
Signup Genius	\$119.88
Freshysites (website)	\$570.00
Hiscox Insurance	\$469.92
Hallmark E-Cards	\$60.00
Truck Rental	\$420.00
Total:	\$5,544.43

• Investing	\$0.00
• Financing	\$0.00

NOTES TO FINANCIAL STATEMENTS

Accounts

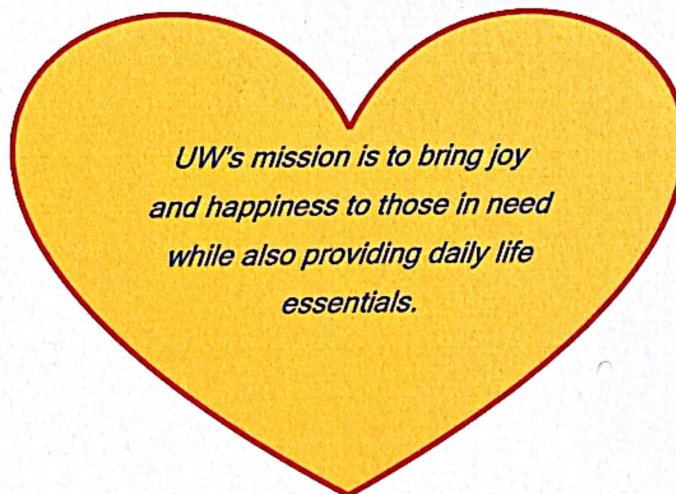
UW received less than \$50,000 in 2021. Form 990N was completed and submitted to the IRS. All cash donations went to clients in need and operating expenses.

Debt

UW did not establish any debt and did not receive a profit in 2021. All funds donated were used to support its clients.

Goal

In addition to UW's current services, UW's goal is to purchase a facility to be used for food distribution and an overnight shelter in the Hampton Roads and Northern VA areas.



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